

SPACE

ENTERPRISE CONSORTIUM
NEWSLETTER

From the SpEC Formation Committee Chair: Arnie Streland

Dear SpEC Members:

Thanks to the collaboration and commitment of its members, SpEC is off to an amazing start. In less than five months, the SpEC membership has grown from zero to over 150 members, more than \$23M in ceiling has been awarded through eleven separate Prototype Awards, and a \$400M increase to the overall SpEC ceiling has already been approved. Equally as impressive - 26% of the SpEC membership has received some level of government funding through the OTA.



SpEC's next major step is the election of an Executive Committee. The nomination period for the Executive Committee is now open, and I strongly urge each member organization to consider participation in this critical governance body. As you know, SpEC is an industry-led consortium with the Executive Committee at the helm, overseeing SpEC governance including membership dues and assessments. Please give due consideration for who you'd like to see guiding SpEC into the future.

Finally, I wanted to touch on the financial health of SpEC. As you are likely aware, membership dues and project award assessments fund operations of the consortium itself. The Formation Committee decided to set the initial dues and assessment rates based upon two primary considerations: 1) to keep the barrier to entry low for small and non-traditional companies, and 2) to be conservative with respect to assumptions about membership numbers and the volume of government awards. I'm happy to report that the rapid execution ramp-up compared with our conservative assumptions has led to a forecast surplus in the coming quarters. While I will make no commitments for our future Executive Committee, trade-space may exist in the future to consider reductions to annual dues and/or assessment rates.

SpEC Formation Committee



Arnie Streland, Chair
Northrop Grumman
Large Business



Mike Rokaw, Vice Chair
Raytheon Company
Large Business



Jason Kim, Treasurer
Millennium Space Systems
Small Business



Dan Hegel
Blue Canyon Technologies, Inc.
Small Business



John Hicks
Johns Hopkins University APL
Academic Institution



Greg Burgess
Sierra Nevada
Large Business



Russ Keller
ATI



Michael McLelland
Southwest Research Institute
Not For Profit

Executive Committee Elections Coming Soon

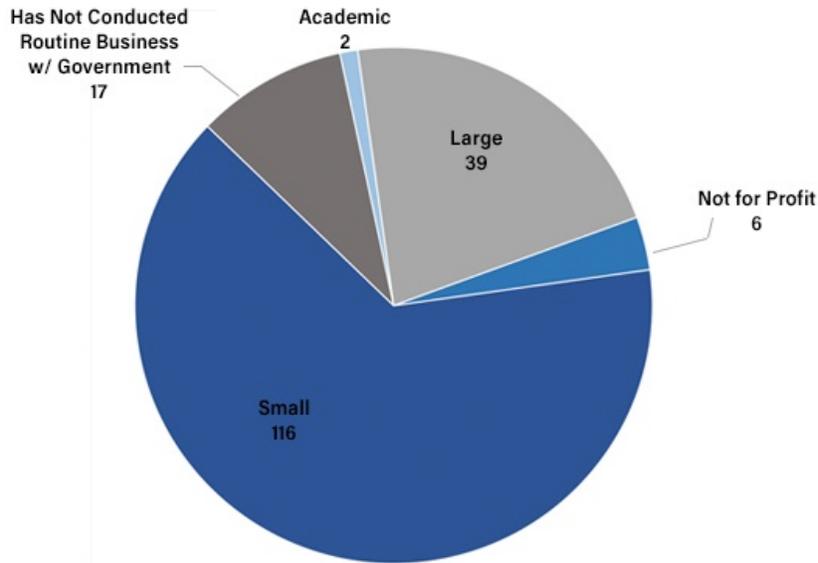
- SpEC is committed to holding fair and **open elections** that will enable the membership to select freely from among themselves those candidates who can best represent the interests of the consortium and guide it to collective success.
- The Executive Committee is comprised of **seven representatives**, each to serve for a term of two years. The Executive Committee shall be comprised of two (2) Members from large businesses, two (2) Members from small businesses, one (1) Member from academia, a non-profit or a not-for-profit organization, one (1) Member from a small business that has not conducted routine business with the Government per SpEC's "Routine Business with the Government" Survey, and one (1) member from the Consortium Manager.
- The Executive Committee will be **governed by officers** including a Chair, Vice-Chair and Treasurer, whose responsibilities are outlined in the SpEC CMA. Once elected and constituted, Executive Committee members shall set all policies by which their officers are selected, including their term of office and procedures for succession.
- The **voting shall be by electronic ballot**, by one authorized representative from each "Member in Good Standing."

SpEC Off to a Fast Start

- **SpEC Formation Committee seated** - 21 Nov 2017
- **Consortium Membership Agreement approved** - 8 Dec 2017
- **Member on-boarding initiated** - 11 Dec 2017
- **First Request for Prototype Proposal (RPP) Released** - 8 Jan 2018
- **100 Active SpEC Members** - 8 Feb 2018
- **First Prototype Award** - 10 Apr 2018 (92 days from RPP release to Award)
- **150 Active SpEC Members** - 2 May 2018

As of June 1, 2018, SpEC has 162 members and has made 11 Prototype Awards worth over \$23M.

Membership Distribution



Getting Connected

How can my company get more connected in SpEC?

- Attend a Proposers Webinar
- Speed Networking-Listen or Present
- [Request Access to the MO site](#)
- Host an Event
- [Attend a Tradeshow](#)
- Review Member Capabilities
- Teaming Resource Page
- Run for a seat on the Executive Committee



Highlighting Two Recent CMA Changes Made by SpEC's Formation Committee

First, based on the demographics of the SpEC membership and the desire to properly represent small, non-traditional members, **the Formation Committee created an Executive Committee seat for member organizations that do not conduct routine business with the Government.** Specifically, the Committee tasked ATI to conduct a three question survey to discern what percentage of the "non-traditional" membership is considered non-traditional based on being exempt from Cost Accounting Standards, and what percentage is considered non-traditional based on not conducting routine business with the Government.

Of the non-traditional members that were surveyed, approximately 60% responded. Based on the data collected a minimum of 11% of the membership has not conducted routine business with the Government, and by extrapolation it can be assumed that close to 20% of the overall membership has not conducted routine business with the Government. Based on the result, the Formation Committee voted to alter the composition of the Executive Committee, prior to the first election, to include a

Technologies International under a contract worth up to \$100 million.' [Read more...](#)

Dr. Will Roper, Assistant Secretary of the Air Force for Acquisition

- 'The Space Enterprise Consortium uses OTA's to attract non-traditional defense contractors for space related prototyping "I look forward to expanding the practice across our enterprise," said Roper' [Read more...](#)

General John Raymond, Commander, Air Force Space Command

- General Statement Released to US House of Representatives: One of two prototypes being awarded is for the Tetra Bus at \$5 million per 10 spacecraft; this will be a series of spacecraft used to demonstrate and evaluate tactics, techniques and procedures. The second prototype award is for the Missile Defense Agency Tracking System at \$5 million. Ultimately, the goal is to develop a persistent space layer prototype concept to address warfighter requirements. [Read more...](#)

FAQs

Can more than one person in my organization request access to the Members Only website?

Yes, anyone within your member organization can request access to the Members Only website. There is no limit to the number of members who have access. The primary POC approves all request.

Link to request access: <https://www.space-enterprise-consortium.org/members-only-request-form/>

Where can I find past email announcements sent to membership?

You can find all past email announcements on the Members Only website under the Documents Library in the Email Announcements folder.

Where can I find phone numbers and emails for the Primary for all member companies?

A Primary POC phone list is available on the Members only website under the Teaming Recourses folder (Primary POC Listing).